



## Office Products Group

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Dear Gary

After recently attending one of your "winning edge" training courses I thought I'd write to you to say how awesome my colleagues and I found it to be. The three days that we attended were astonishing and the new level of positiveness we have gained is astounding. I have never been on a course before where the course leader has been able to keep the groups interest levels so high.

After discussions with my colleagues who attended, all the new ideas we have gained from this course are being put into place and are now moving us forward at an immense rate.

I'm pretty sure that everyone who participated came away with a new desire to achieve and are now consistently setting goals for themselves. The setting of these goals is fundamental in Ian Smiths hitting it's own company goals.

I have no problems whatsoever in recommending the winning edge course to other people/ companies. Actually I would say to anyone who asks, that it is an astonishing course that they really shouldn't miss out on.

I would like to say many thanks to you at Mancroft and our course leader Ray, for a vibrant and inspiring three days.

Yours sincerely

A handwritten signature in blue ink, appearing to read 'James Dunn'. The signature is fluid and cursive.

James Dunn  
Sales Manager