

Ray Brown



At the age of 19 started work on the factory floor at Firestone Tyre & Rubber Company in Middlesex.



He went on to work within many sectors of the automotive industry, having held senior positions within both, large dealership groups for 15 years and then for a further 8 years, within organisations providing product quality improvement application workshops, to automotive manufacturers and their suppliers.

Ray's areas of expertise in this field are problem solving, value analysis and ISO 9000 quality system creation and implementation; consequently he has been commissioned to write and prepare courses and case study workshops around

these topics, for large automotive manufacturers.

Ray has worked throughout Europe and North America and is accredited by Mancroft International to present The Winning Edge and Sales Cybernetics Programmes.

The feedback from Ray's courses includes the following phrases to describe his character; enthusiastic, passionate, easygoing style, handles difficult questions with ease, uses his own life's experiences to bring the point alive and make it easier to understand and accept and obviously really believes in and lives The Winning Edge. Within Mancroft International, Ray holds the position of Founding Associate.

Ray is married with four daughters, including two stepdaughters, and four grandchildren. He's a certified Life Coach and a director and owner of three companies, specialising in, training, alternative health and property development.

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